

Report Number: MIC-ASI154749

Audit Date : 24 Jun., 2015

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (Bureau Veritas) to confirm that:

Company Name : Nantong Sinomusic Enterprise Limited
南通中乐乐器有限公司
Showroom : <http://aiersimusic.en.made-in-china.com>
Address : Office: Room 101, 7th building, No 197, Yingbin road, Chengdong town, Haian county, Nantong city, Jiangsu province, China;
Factory: Qingdun village, Nanmo town, Haian county, Nantong city, Jiangsu province, China
Product : Violin, Cello, Guitar, Ukulele, Musical case

has been on site audited for the Following Scope of Activity

1. General Information
2. Foreign Trade Capacity
3. Production Capacity & Quality Control
4. Photos



General Comments:

Nantong Sinomusic Enterprise Limited is a manufacturer with 24 employees; it was established in 2013, office located in Room 101, 7th building, No 197, Yingbin road, Chengdong town, Haian county, Nantong city and factory located in Qingdun village, Nanmo town, Haian county, Nantong city. The workshops occupy an area of 400 square meters. The company has successful foreign trading experience in North America, Europe and Australia.



Sign for and on behalf of
Bureau Veritas

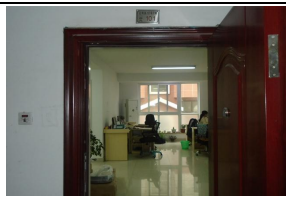
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SUPPLIER ASSESSMENT REPORT

Audited Company	Nantong Sinomusic Enterprise Limited 南通中乐乐器有限公司
Audited Site:	Office: Room 101, 7 th building, No 197, Yingbin road, Chengdong town, Haian county, Nantong city, Jiangsu province, China; Factory: Qingdun village, Nanmo town, Haian county, Nantong city, Jiangsu province, China

Consigner of Assessment	Made-in-China.com	
Audit Type	<input checked="" type="checkbox"/> Initial Audit <input type="checkbox"/> Re-audit	
Audit Date	24 Jun., 2015	Verify Report www.bvcerchina.cn
Auditor	Deak Wang	Reviewed by Ken He

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Part A: General Information

Section 1: Company Overview

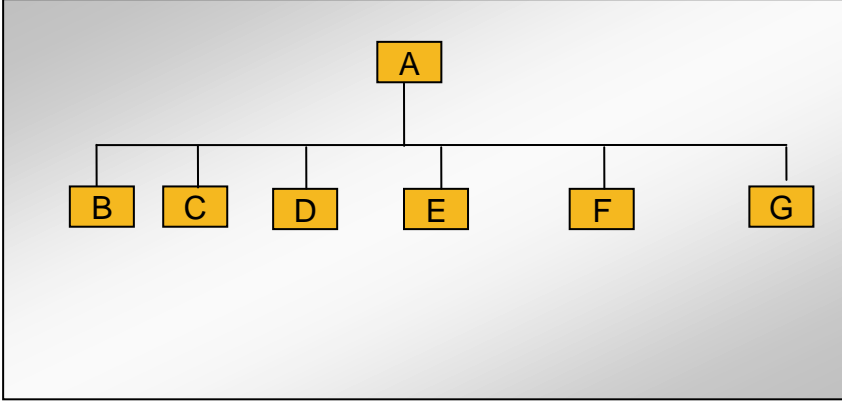
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Others	Registration Number	320621000327790
Year of established	25 Apr., 2013	Valid Date	24 Apr., 2033
Registered address	Room 305, 1 st building, No 118, Yingbin road, Chengdong town, Haian county, Nantong city, Jiangsu province, China		
Actual address	Office: Room 101, 7 th building, No 197, Yingbin road, Chengdong town, Haian county, Nantong city, Jiangsu province, China; Factory: Qingdun village, Nanmo town, Haian county, Nantong city, Jiangsu province, China		
Does the company in abnormal operation status list of industrial and commercial bureau?	No		
Registered capital	RMB1,000,000		
Name of legal representative	Mr. Zongbing Zhu		
Business scope	Proprietary and agent musical instrument and musical instrument accessories import and export business (except state limited enterprise operation and banned the import and export of goods); manufacture, process and sales of musical instrument and musical instrument accessories (after approved by the relevant departments to carry out business activities).		
1.2 Basic Information			
Contact person	Mr. Devon Zhu		
Phone number	0086-15862722667	Fax number	0086-513-88760598
URL/Web address	http://www.airsiguitar.com		
Company type	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Combined <input type="checkbox"/> Group Corporation		
Type of ownership	<input checked="" type="checkbox"/> Limited Company <input type="checkbox"/> Public Company <input type="checkbox"/> Foreign joint venture <input type="checkbox"/> State-Owned <input type="checkbox"/> Private Owner <input type="checkbox"/> Wholly foreign-owned enterprises		
Subsidiary company	No subsidiary company		
Products manufactured / sold scope	Violin, Cello, Guitar, Ukulele, Musical Case		
1.3 Company Building Information			
According to:			
<input type="checkbox"/> Land certificate <input type="checkbox"/> Real estate certificate <input type="checkbox"/> Lease agreement <input checked="" type="checkbox"/> Observation Estimated on site			
The company area	510 square meters		
The land occupies	square meters.		
The offices occupy	110 square meters.		
The workshops occupy	400 square meters.		

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Section 2: Human Resources

2.1 Company Chart			
			
2.2 Explanation of Code and Employee Details			
Code	Department	Number of employees	
A	General manager	1	
B	Manufacture department	9	
C	Quality department	2	
D	Finance department	2	
E	Purchase department	2	
F	Sales department	6	
G	Administrative department	2	
Number in total:			24
2.3 Key Staff			
Title	Full name	Education	Working experience for this trade / total experience
General manager	Mr. Zongbing Zhu	University	7/7 years

Remark: Above information of key staff was based on interview with company representative.

Part B: Foreign Trade Capacity

Section 1: Export Overall Situation

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
The import and export enterprise code.	00792286
The number of foreign trading staff with relevant trading experience.	<input type="checkbox"/> within 1 year staff <input checked="" type="checkbox"/> 6-10 years 3 staffs <input type="checkbox"/> 1-5 years 3 staffs <input type="checkbox"/> over 10 years staff Total 6 staffs
The language freely used by foreign trade staff	<input checked="" type="checkbox"/> English <input type="checkbox"/> others
Annual revenue of previous year	Confidential
Annual export revenue of previous year	Confidential
Estimated export revenue for this year.	Confidential
Overseas agent / branch	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest port	Shanghai port
Acceptable quotation terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> CFR
Acceptable payment terms	<input checked="" type="checkbox"/> LC <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> D/P <input checked="" type="checkbox"/> PayPal <input checked="" type="checkbox"/> Western Union <input checked="" type="checkbox"/> Small-amount payment
Average lead time (Peak Season)	<input type="checkbox"/> within 15 workday <input checked="" type="checkbox"/> one month <input type="checkbox"/> 2-3 months <input type="checkbox"/> 4-6 months <input type="checkbox"/> 6-12 months <input type="checkbox"/> more time
Average lead time (Off Season)	<input checked="" type="checkbox"/> within 15 workday <input type="checkbox"/> one month <input type="checkbox"/> 2-3 months <input type="checkbox"/> 4-6 months <input type="checkbox"/> 6-12 months <input type="checkbox"/> more time

Section 2: Export Business Capacity

2.1 Market Distribution (please list top three areas)		
Market	Main Product	Main client
<input checked="" type="checkbox"/> North America	Violin, Cello, Guitar, Ukulele, Musical case	Confidential
<input type="checkbox"/> South America		
<input checked="" type="checkbox"/> Europe	Violin, Cello, Guitar, Ukulele, Musical case	Confidential
<input type="checkbox"/> Southeast Asia/ Mideast		
<input type="checkbox"/> Africa		
<input type="checkbox"/> East Asia (Japan/ South Korea)		
<input checked="" type="checkbox"/> Australia	Violin, Cello, Guitar, Ukulele, Musical case	Confidential
<input type="checkbox"/> Domestic		
<input type="checkbox"/> Others		

Section 3: Supplier Management






3.1 Supplier Management		
Item	Content	Observations /Comments
1	Does the company establish and implement an effective suppliers' assessment procedure?	<input type="checkbox"/> Have the written procedures and followed records <input type="checkbox"/> Have the written procedures but no records <input type="checkbox"/> Have relevant records without written procedure <input checked="" type="checkbox"/> No written procedures or followed records
2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> The approved suppliers list was updated in _____ <input type="checkbox"/> Have the written suppliers without approved signature or date. <input type="checkbox"/> Provided some suppliers names <input checked="" type="checkbox"/> No approved suppliers list



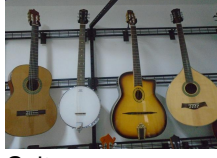
Section 4: After-sales Service Capacity

4.1 After-sales Service Capacity		
Item	Content	Observations /Comments
1	Is there a procedure to conduct random product inspection after final packaging in place?	<input type="checkbox"/> Have clear standards and written inspection records <input type="checkbox"/> No written standards but had inspection reports <input checked="" type="checkbox"/> Have the procedures but no inspection records <input type="checkbox"/> It's not necessary to carry out the inspection
2	Is there a clear procedure for handling customer complaints?	<input type="checkbox"/> Has the clear procedure and followed records <input checked="" type="checkbox"/> Has the procedure but no written records. <input type="checkbox"/> No written procedures or records.
3	Can the finished/packaged product be traced by lot identification to the appropriate raw materials test reports?	<input type="checkbox"/> Have the procedures to trace the raw materials. <input type="checkbox"/> Can trace main materials <input checked="" type="checkbox"/> Can trace production date. <input type="checkbox"/> Can't trace products
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	<input type="checkbox"/> Has the clear procedure and followed records <input type="checkbox"/> Has the procedure but no written records. <input checked="" type="checkbox"/> No written procedures or records.

Part E: Production Capacity & Quality Control

Section 1: Production Capacity

1.1 Production Workflow Chart					
	➡		➡		➡
Wood processing		Polishing		Painting	
	➡		➡	N/A	
Assembling		Packing		N/A	

1.2 Products Situation (Top three Product Categories)					
Product	Price range	Min. order quantity	Top monthly output	Average monthly output	Total in 2014
 Violin	USD19 to 200 /piece	100 pcs	5,000 pcs	Confidential	Confidential
 Cello	USD85 to 600 /piece	10 pcs	800 pcs	Confidential	Confidential
 Guitar	USD16 to 500 /piece	60 pcs	6,000 pcs	Confidential	Confidential






**BUREAU
VERITAS**

Bureau Veritas No: MIC-ASI154749

Made-in-China.comTM

Connecting Buyers with Chinese Suppliers

	USD8 to 90 /piece	100 pcs	6,000 pcs	Confidential	Confidential
Ukulele					
	USD6 to 150 /piece	100 pcs	4,000 pcs	Confidential	Confidential
Musical Case					
1.3 Main Facilities					
Picture	Facility name	Brand or Country/Region of origin	Target Value/machine*day	Quantity	
	Planing facility	Confidential	Confidential	2	

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Section 2: Production Process Control

2.1 Production Process Control		
Item	Content	Observations /Comments
1	Product R&D capacity	<input type="checkbox"/> Own brand <input type="checkbox"/> ODM <input checked="" type="checkbox"/> OEM
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	<input type="checkbox"/> Very tidy <input checked="" type="checkbox"/> Normal <input type="checkbox"/> Need to improve <input type="checkbox"/> Very poor
3	Are the necessary items /documents provided at appropriate location and under control?	<input type="checkbox"/> Work Instructions /procedures <input type="checkbox"/> Workmanship standard /acceptance <input type="checkbox"/> Golden sample /Approval sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> Verbal by workshop director
4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	<input type="checkbox"/> Has instructions and uniformly followed <input type="checkbox"/> Has instruction but no written records <input checked="" type="checkbox"/> Materials checked by storage staff
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	<input type="checkbox"/> Have instructions and uniformly followed <input checked="" type="checkbox"/> Have instruction but no written records <input type="checkbox"/> Finished product checked by packing staff
6	What type of inspection is used for finished products?	<input type="checkbox"/> Random inspection <input type="checkbox"/> Visual inspection <input type="checkbox"/> Function inspection <input checked="" type="checkbox"/> 100% inspection <input checked="" type="checkbox"/> Visual inspection <input checked="" type="checkbox"/> Function inspection
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Marked and segregated <input type="checkbox"/> Segregated but not marked clearly <input type="checkbox"/> Not found on site
8	How are the non-conforming units handled?	<input checked="" type="checkbox"/> Repaired and re-inspection <input type="checkbox"/> Picked out <input type="checkbox"/> Used under control <input type="checkbox"/> Others

Part J: Photos

Section 1: Photos of Documents

1.1 Photos of Documents

Description: Business license	Description: Tax registration certificate
	
Description: Permit for opening bank account	Description: Organization code certificate (remark: the certificate has not been annually inspected)
	
Description: Custom clearance registration Form	Description: Export license
	

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Section 2: Photos of Company

2.1 Photos of Company and Product Sample	
Description: Company gate 	Description: Office 
Description: Workshop 	Description: Workshop 
Description: Warehouse 	Description: Product sample 

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Description: Product sample



Description: Product sample



Description: Product sample



Description: Product sample



Description: Product sample



Description: Production facility



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Description: Production facility	Description: Production facility
	

-- End of the Report --

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